



CAPITOL
CITY
FENCE

August 20, 2026

Attn: Adam McCarthy
Wabtec

Phone: 713-842-0857
Email: Adam.mccarthy@wabtec.com

Re: Wabtec – 1110 Smith Rd, Plainfield, IN 46168

Dear Adam,

We are pleased to submit our price for materials, labor, and equipment for the following:

Existing 8' tall black vinyl coated chain link:

- Furnish and install 3-strands of barbed wire (1') to 1,136 LF of existing fence & gates
- Furnish and install 401 LF of new 8' tall black vinyl coated chain link with 3-strands of barbed wire
 - All posts core drilled

TOTAL \$51,000.00

INCLUDED IN THIS QUOTE:

☒ TAX INCLUDED

☒ NO WAGE SCALE

☐ TAX EXEMPT

☐ WAGE SCALE

****In addition to what is specifically included and excluded immediately above, the inclusions and exclusions noted on the attached term sheet shall be incorporated by reference in any contract or PO entered into as a result of this quote.**

Thank you for the opportunity to quote on this project. We look forward to working with you.

Respectfully,

John D. Roop, Jr.
President
Jroop@capcityfence.com
317-753-5661

Ryan Smith
Sales Manager
rsmith@capcityfence.com
317-538-5905

Shawn Roop

Shawn Roop
Estimator
sroop@capcityfence.com
317-384-8615

Wabtec

Existing 8' BVCL

2x8 Ext

2-1/2" / 3" PP40

Horiz Brace

BTW

1110 Smith Rd, Plainfield, IN 46168



= **ADD 1' of barbed wire to existing fence**

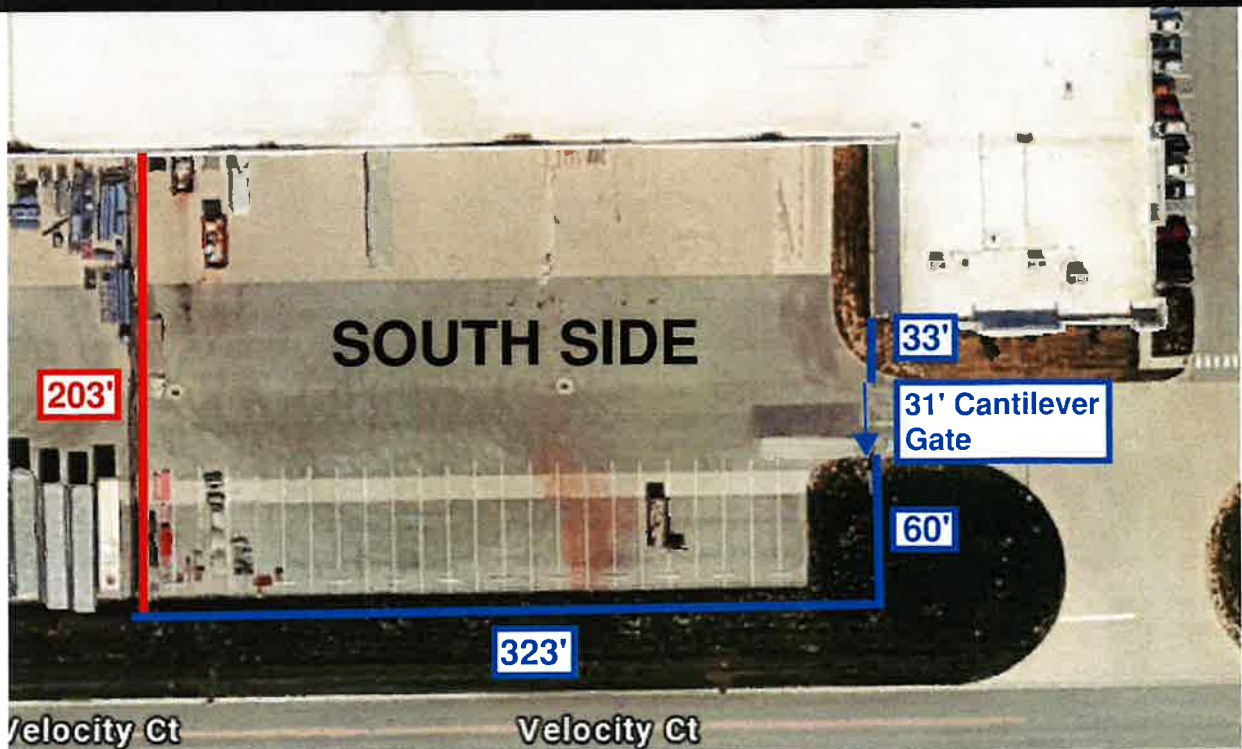
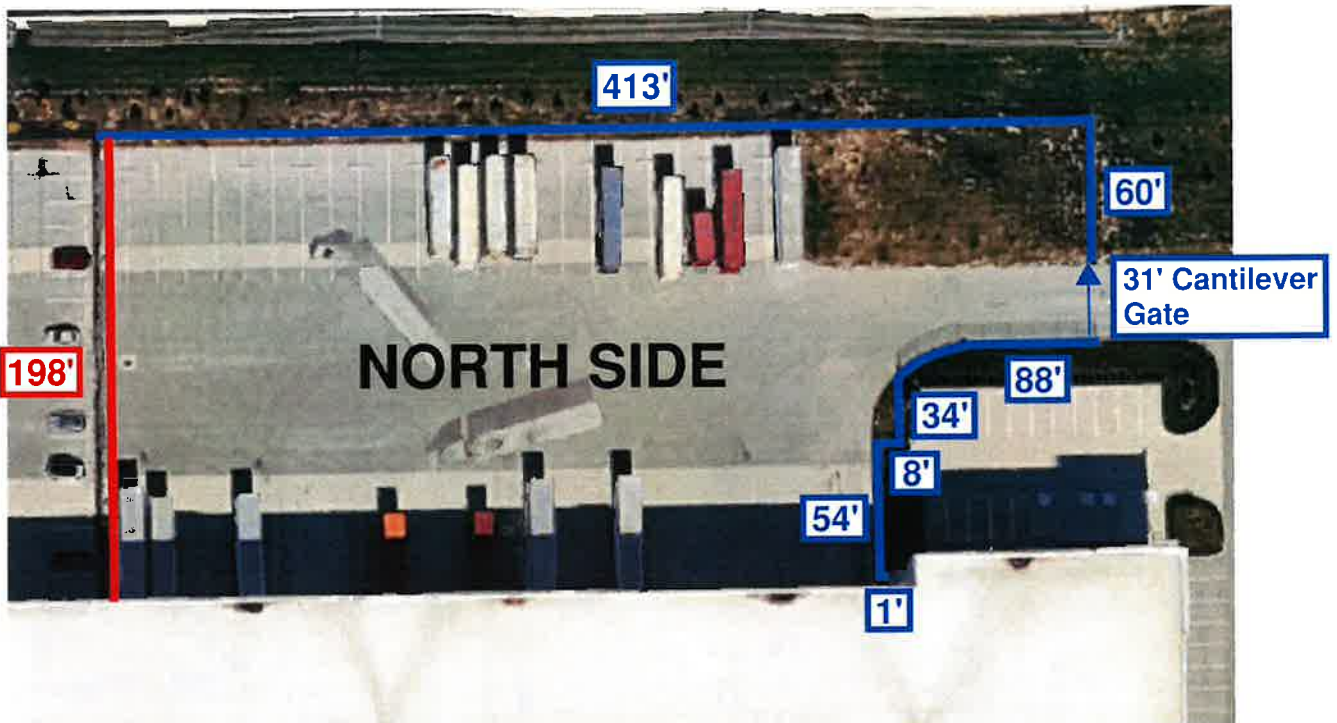
Furnish and install 3-strands of barbed wire (1') on
1,136 LF of existing 8' BVCL

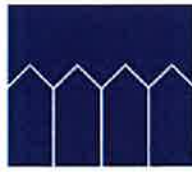


= **New Fence**

Furnish and install 401 LF of 8'+1 BVCL:

-All posts cored through asphalt/concrete





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Quote Term Sheet

At Capitol City Fence, we strive to provide you with a quote for the complete scope of work requested on your fence project. However, many times our estimators have less than complete information regarding the project available to them at the time of quoting and/or additional items are added to our scope of work after the project is quoted.

The *Quote Term Sheet* is intended to provide in detail what is typically included ("**INCLUSIONS**") and what is typically excluded ("**EXCLUSIONS**") in a quote from Capitol City Fence Co, Inc. unless otherwise specified in the quote beforehand.

Listed below are the **INCLUSIONS**:

- **Estimation preparation** overall time spent creating our quote.
- **Submittals preparation** overall time spent on preparing and finalizing submittals
- **Fence materials and gates** All fence and materials included on drawings and/or in specifications are detailed in the quote (This does not include changes to the scope of work made during the shop drawing phase)
- **Public utility lines** marked by IUPPS (We are required by law to call and cannot rely on any others' Call Before You Dig utility locate confirmation numbers)
- **Private utility lines** marked by a private utility services company selected by Capitol City Fence. (If another private utility company is selected for use, additional costs may be incurred.)
- **Safety meeting attendance** the first hour of attendance by our installation crew at any mandated job specific or customer specific safety training
- **Labor** is necessary to install the fence and gates at private scale wages.
- **Digging** of all footer excavations whether it be by a Bobcat (or other Capitol City Fence owned mechanical equipment) or **hand-digging** when required by the Indiana Call Before You Dig Statute
- **Concrete and/or grout** overall material needed for a fence footer
- **Sales Tax** all sales tax included unless you are tax exempt in which you will need to provide a sales tax-exempt form to the sales department at the time of your order being placed
- Any otherwise specified **Inclusion** noted in our quote

Listed below are the **EXCLUSIONS, unless otherwise stated in the quote:**

- **Asphalt cutting** complete cutting of all holes for fence posts.
- **Clearing** of all trees, shrubbery, or grubbing/bush hogging of fence lines.
- **Core drilling** of holes for fence posts.
- **Demolition and/or disposal** of existing fences or other structures.
- **Engineering** of any fence or fence component, including but not limited to, any fence footers, fence with slats, and gates. We are happy to offer our opinions regarding the design of any fence project. If the project requires engineering, engineers should be engaged by the appropriate party.
- **Ground penetrating radar** Any customer, construction manager, architect and/or owner request that any utilities or other structures be located unless otherwise stated or specified and included in the quote beforehand
- **Grounding** of any fence or fence component.
- The cost, fees and/or procurement of any **Permits** required by any governmental entity for the project
- **Prep, priming, painting or staining** of any fence or fence component
- **Removal of dirt** from the jobsite from our excavations for fence footers
- **Safety meeting attendance** time spent by our installation crew **after** the first hour at any mandated job specific or customer specific safety training
- specific **safety meeting**
- **Third-party staking** of any fence line and/or post locations
- **Surveying** of any property lines and/or locating of any property pins/stakes
- **Testing** of any fence or fence component, including but not limited to, any fence footers, fence with slats, and gates.
- Any customer, construction manager, architect and/or owner request that any holes for fence footers and/or driven fence post holes be **vacuum excavated and/or potbellied**
- **Union and/or prevailing wage pay scale** for the project
- **Motorized gate-operated systems** Unless specifically noted, our quote for these systems exclude the following:
 - ❖ The furnishing and installation of all conduits for power and access control wiring
 - ❖ The furnishing and installation of all power and access control wiring
 - ❖ The furnishing and installation of all access control